CLIENT Memo



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The solar eclipse reminds us that change is inevitable.

As we navigate the ever-changing landscape of financial markets and global events, one undeniable truth remains: the future is uncertain. In an era marked by unprecedented challenges and unforeseen disruptions, it can be daunting to contemplate what lies ahead. However, amidst this uncertainty, there is one constant that you can rely on: our unwavering commitment to supporting you through whatever the future may hold.

At Carver Financial Services, we understand that the path forward may be filled with twists and turns, but we are here to guide you every step of the way.

As we navigate 2024 and 2025, a myriad of global events is unfolding, from elections to significant shifts in tax regulations. In 2024, more than 2 billion voters spanning 50 nations are poised to participate in an unprecedented number of elections worldwide this year. We have more information within this Memo.

While financial markets are adept at absorbing adverse developments, it is uncertainty that often breeds volatility. We anticipate heightened market

fluctuations throughout the remainder of 2024, presenting potential opportunities for those positioned to capitalize on them.

On April 8th, 2024, the world bore witness to a total solar eclipse — a phenomenon that resonates deeply with the intricacies of our personal and financial journeys. Much like the alignment of celestial bodies during an eclipse, various elements converge to shape our lives, ushering us through transitions from light to shadow and back again. In these moments of flux, we embody resilience, adaptability, and an unwavering focus on a brighter future.

Just as the solar eclipse occurs when the sun, moon, and earth align harmoniously, our personal and financial success hinges on the synchronicity of different facets of our lives, from financial planning to interpersonal relationships. Our team is dedicated to aligning your planning with your unique vision, goals, and values, ensuring a cohesive and purposedriven approach to wealth management.

The eclipse serves as a poignant reminder of the inevitability of change — an imperative that extends to our financial planning endeavors. Embracing change, innovation, and evolution are is essential to remaining relevant and resilient amidst a constantly shifting landscape.

As astronomers prepare meticulously for celestial observations, so too must we equip ourselves for the future with proactive planning. In this spirit, we are excited to announce a series of upcoming seminars, events, and resources designed to empower you on your personal journey.

No matter what challenges or opportunities arise, know that we are here for you. Your well-being is our top priority, and we remain steadfast in our commitment to helping you achieve your goals and aspirations.

Our team stands ready to support you, your family, and your friends every step of the way. Please do not hesitate to reach out to me personally or any member of our team should you require assistance — we are here for you, and your vision is our priority.

Thank you for entrusting us with your financial future. Together, we'll navigate whatever tomorrow may bring.

Best.





Awards



Forbes

April 2024

Randy Carver named to **America's Top Wealth Advisors** in 2024 by Forbes



BARRON'S

March 2024

Randy Carver Secures Prestigious Rank as the Third Top Financial Advisor in Ohio on **Barron's Top 1,200** List for 2024



Forbes

January 2024

Carver Financial Services named to **Forbes' 2024 Best-In-State** List of Top Wealth
Management Teams





September, 2023

Case Western Reserve Names Carver Financial to its **2023 Weatherhead 100** List

*Please see back page for full awards disclosures.



For more information about our process and team, please visit:

www.CarverFinancialServices.com, or feel free to contact me personally at: Randy.Carver@RaymondJames.com.

It's not what you make that matters-it's what you keep.

The highest return isn't always the one that puts the most in your pocket. It's not what you make that's important, but what you keep net of fees, expense, and income tax. When comparing returns, we need to look at the net return. For example, a 10% taxable return could put less money in your pocket than a 6% tax-exempt return if you are in a 45% tax bracket. If we earn 10% on \$100,000, we earn \$10,000; however, if we pay 45% income tax then we only net \$5,500 – which is less than the 6% (\$6,000 return).

The lowest cost investment is not always the best, either. For example, if an investment costs 2% per year, but pays a net return (after expense of 8%) that's better than a 3% investment that is free. It's not what you make, but what you keep net of fees and expenses.

When comparing a return to a benchmark we need to look at both returns net of income tax, fee' and expense. Most often the benchmark that looks higher than a portfolio return does not account for expense or income tax. Our team takes a very protective tax, allocation and expense management approach that focuses on the highest net return for you – not the return that appears to beat a benchmark or appears to be higher than it really is.

Finally, your trusted advisor strives to help provide higher returns, net of their cost and that of the investments you are using.

As Warren Buffet has said, "Beware the investment activity that produces applause; the great moves are usually greeted by yawns.". Looking at the largest return may not put the most money in your pocket. This may sound boring, however, unless you are investing for entertainment the goal is to provide you with the most money in your pocket. Please contact us with questions, to provide a second opinion on a do it yourself strategy or if we can otherwise be of service.

Save the Date!

2024

Upcoming Events

For more information on our upcoming events please visit our website and navigate to the **Experiences tab** and click on **Our Events**.

Friday, August 16th, 2024

35th Annual Client Appreciation Baseball Game 6:30 PM | Eastlake Stadium

Wednesday, October 23rd, 2024

2024 Election Insights: Exclusive Update with Political Expert Peter Lufkin

7:00 PM | Four Points Sheraton Cleveland-Eastlake

Peter is a 35-year veteran of Allianz with almost 45 years of experience in working in about the government. Peter has served as Staff Attorney for the Federal Energy Regulatory Commission, Congressional Counsel, Trade Association Lobbyist, and the Allianz senior Federal Representative for its business units. Over the decades he has served as Chairman of the Government Affairs Committees for the American Insurance Association, the Insured Retirement Institute, the Financial Services Roundtable and the Organization for International Investment. Peter is a graduate of the Georgetown University School of Foreign Service and received his Masters Degree of Public Administration and Law degrees from Syracuse University.



2024 Election Insights with Peter Lufkin

7:00 PM Four Points Sheraton Cleveland-Eastlake

35000 Curtis Blvd, Eastlake, OH 44095

As the 2024 U.S. Presidential and **Congressional Elections** approach, many Americans are already speculating about the big day on November 5th. To give an insider perspective on what to expect, we're thrilled to present an exclusive update with Peter Lufkin. the seasoned Senior Vice President and head of the Washington, DC Government and External Affairs Office for Allianz SE on October 23rd..

To Register:

Please contact us at carverfinancialservices@ raymondjames.com OR by calling 440-974-0808

AT SANDALS DUNN'S RIVER IN OCHO RIOS JAMAICA

Jamaica 2025

Eat + Drink | Unlimited fine dining at 12 restaurants, Breakfast, lunch, dinner and anytime snacks, Unlimited premium liquors, 9 bars - including swim-up bar, Stocked bar in every room, Unlimited Robert Mondavi Twin Oaks® Wines

Play | PADI-Certified SCUBA diving and equipment, Unlimited water sports, Championship Golf Greens Fees, Snorkeling and equipment, Professional instruction for water sports, Unlimited land sports, State-of-the-art fitness center, Day and night entertainment and live shows, 5 impressive pools, 2 lengthy river pools

No Worries | All tips, taxes and gratuities, Roundtriup airport transfers, WiFi in room and all common areas.

Pricing | \$ 400 deposit due at booking, refundable through October 1st, 2024, 50% of balance due October 1st, 2024, Final payment due December 1st, 2024. SPACE IS LIMITED AND MAY SELL OUT AT ANY TIME.

TO BOOK contact Trish Schlacht: trish@brightwishestravel.com / 440.376.2434

May 17-24, 2025 MAJESTIC MEKONG DISCOVERER CRUISE

ietnam 2025

Begin | Begin your 8-day itinerary in the bustling city of Ho Chi Minh City before joining the Emerald Harmony, the most stylish ship sailing the Mekong. Follow the river into Cambodia to Phnom Penh and conclude in Siem Reap.

Carver Financial Clients | The ship has 42 cabins total and will sell out quickly - secure your spot with a \$500 deposit per person (non-refundable). Clients of Carver Financial are getting exclusive 2 for 1 cruise fares. Pricing below is per person based on double occupancy and does not include flights or travel insurance. Pre- and post- cruise options are available - more information to come. Ask about the air promotion for grand balcony suite and owner's one-bedroom suite!

Pricing | Panorama Balcony Suite (B) \$4,195 | Panorama Balcony Suite (A) \$4,595 | Panorama Balcony Suite (AP) \$5,095 | Grand Balcony Suite (S) \$5,845 | Owner's One Bedroom Suite (SA) \$6,995. Payment due in full by August 1, 2024. TO BOOK contact Trish Schlacht: trish@brightwishestravel.com / 440.376.2434



Visit https://carverfinancialservices.com/experiences/client-getaways/ for more info!

*Raymond James is not affiliated with and does not endorse the services of Bright Wishes Travel or Martiz Global Events.



35TH ANNUAL CLIENT APPRECIATION EVENT

Friday / August 16th / 7:00pm

SAVE THE DATE for Friday, August 16th at Classic Park.

Game time is at 7:00 p.m. vs the Great Lakes Loons. Carver clients will have early entry beginning at 5:30 p.m., a food voucher, and receive a t-shirt at the game.

TO RESERVE YOUR TICKETS or if you have questions, please contact us: carverfinancialservices.com | 440.974.0808

EASTLAKE STADIUM | 35300 VINE ST | EASTLAKE, OH 44095

PLEASE CALL TO RSVP FOR TICKETS | Only 4 tickets allowed per household. Tickets can be picked up starting August 1st. Any tickets not picked up at the office by August 13th will be at the "CFS Will Call" table at the game.

DONATE/ End 68 Hours of Hunger Food Drive | We are excited to be having another food drive for End 68 Hours of Hunger at the Client Appreciation baseball game. The MOST NEEDED items are canned fruit, peanut butter, jelly (plastic containers only), and canned soup. Through this effort, we have been able to donate over 140,000 pounds of food over the years.

7473 Center Street | Mentor | Ohio 44060 | carverfinancialservices.com | 440.974.0808

SECURE Act 2.0 allows rollovers of 529 funds to Roth IRA

Provisions of the SECURE Act 2.0 may allow for new flexibility with unused funds in certain education savings accounts.

Effective in 2024, beneficiaries of 529 college savings accounts may transfer unused funds directly to a Roth IRA. The industry is still striving to clarify certain specifics, but we do know the general requirements.

This is an innovative planning opportunity for families that overfunded 529 accounts for certain beneficiaries or who may now choose to intentionally do so to take advantage of this benefit.

Of course, there are rules that must be followed. The Roth IRA must be in the name of the beneficiary and the 529 plan has to be established for 15 years. The lifetime amount that can be transferred is \$35,000 and subject to the annual contribution limits. This means the rollover would need to be done over several years.

About the new 529 Rollover law

A statement from the United States Senate Committee on Finance regarding the rationale behind this new law:

"Families and students have concerns about leftover funds being trapped in 529 accounts unless they take a nonqualified withdrawal and assume a penalty. This has led to hesitating, delaying or declining to fund 529s to levels needed to pay for the rising costs of education. Families who sacrifice and save in 529 accounts should not be punished with a tax and penalty years later if the beneficiary has found an alternative way to pay for their education."

Beneficiaries doing the rollovers must have earnings equal to or greater than the rollover amount. Any Roth IRA or traditional IRA contributions made by 529 beneficiaries would count against the annual limit. Rollover amounts can't include any 529 contributions on those contributions made in the preceding five-year period.

It's also important to note that income limitations on Roth IRA contributions do not apply to these rollovers. The rollover from a 529 to a Roth is a nontaxable distribution.

All in all, this new law helps alleviate your concern about overfunding a 529 college savings account because it gives you the option to reposition the unused funds to a tax-advantaged Roth IRA.

Source: https://my529.org/secure-act-2-0/



Congratulations on making the decision to work with our team!

A recent Allianz study reports that, while 88 percent of Americans say that working with a financial advisor would help them reach their financial goals only 44 percent actually work with a financial advisor.

The reasons for this gap between inspiration and execution vary. For example, 23 percent of respondents in the Allianz survey say they don't discuss certain topics, including longevity and health-care costs, with an advisor because they haven't prioritized finding a solution. Others don't feel that the cost of having an advisor is justified when they can try a do it yourself approach.

In today's digital age, access to investment information and tools has empowered many people to explore the world of do-it-yourself (DIY) investing. With an abundance of online brokerage platforms and investment resources readily available, anyone can have access to research analysis tools and trading platforms and execute investment decisions independently. While managing your own investments may seem cost-effective at first glance, it's essential to consider the potential trade-offs compared to working with a professional. Ultimately, while the allure of saving on advisor

fees may be enticing, the value that a professional brings, including tax-saving strategies and asset-protection measures, may provide a higher net income to you while also saving you time.

DIY investing comes with inherent risks and challenges. Navigating the complexities of financial markets requires a deep understanding of investment principles, risk-management techniques, tax considerations, the ability to stay disciplined amid market volatility and a myriad of other factors. Individuals often overlook, or are unprepared to manage, income-tax optimization and reduction of internal or "hidden" fees, estate planning or asset protection considerations.

The value of working with an advisor goes beyond what you might see in a return on your investments. We don't know what we don't know. Advisors can potentially save you money through management of tax issues, estate planning and asset protection. One seemingly simple mistake or oversight in managing your finances can be extremely costly—and often irreversible.



Our team has the training and experience to advise you on every type of financial topic imaginable.

You will benefit from the combined expertise of our advisors, who have more than 300 years combined experience.

One of the hallmarks of financial planning is its holistic nature, emphasizing the interconnectedness of various financial, tax and legal components. Rather than viewing each aspect of an individual's financial life in isolation, financial planners (unlike wealth managers) take a comprehensive approach, recognizing the intricate relationships among income, expenses, investments, insurance, taxes and estate planning.

We understand that 1 percent of a portfolio may be tens of thousands of dollars, and the desire to save this amount can be compelling. However, the value our team provides to you we believe will likely return far more than the cost while also providing you and your family with a resource to speak to when needed and who will manage your wealth 24/7.

Ultimately, the cost of working with a financial advisor is generally 1 percent or less of your portfolio. If an advisor can provide more than 1 percent of value, then you are ahead. Aside from that, the real value may be in the ability to have the ongoing advice of a professional team with whom you can discuss all financial matters and concerns, ranging from estate planning to college funding and asset protection.

Often, the financial returns provided are because of what didn't happen versus what did. People often look at their portfolio returns but do not see the potential tax savings, the reduction of internal expenses, the protection from creditors or being able to avoid a catastrophic health expense because of the advisor's advice and guidance.

We believe our practice is very different from most others. As Bill Graham famously said about The Grateful Dead – "they are not the best at what they do, they are the only ones who do what they do". We provide a community and a wide array of resources beyond simply wealth management and financial planning. We are here to assist with all aspects of your life, not just the financial aspect. We provide comprehensive financial guidance while offering live events, client trips in worldwide locations, a monthly blog, videos and a host of other resources.

By considering the broader context of not just your overall goals and objectives, but your personal vision, we can help identify potential opportunities for optimization and risk mitigation across multiple dimensions. This holistic perspective helps enable us to craft personalized strategies that align with your personal values, priorities, and long-term objectives. While there are hundreds of planning firms in the United States, we are confident our approach is truly different. We are focused on your entire life and assisting with everything from finding the best medical care to minimizing your income tax. From providing once in a lifetime experiences to connecting our clients with other like-minded individuals for companionship to asset protection. We can help identify potential opportunities for optimization, address potential blind spots and help you navigate life's financial complexities with confidence.

Investments, portfolios and financial planning are simply a means to an end for us, with the "end" being your ability to lead your best life possible with the least amount of stress.

Our **Personal Vision Planning**® process encompasses all aspects of your life ranging from planning your next trip, preserving your assets, to finding the best medical care just to name a few.

We are honored that you choose to work with our team. Please reach out whenever there is anything we can do to make your life better. We are here for you!

How elections affect the stock market

In 2024, for the first time in history, more than more than 2 billion voters across 50 countries — including the United States, the European Union and India — will head to the polls in a recordbreaking number of elections around the world. More than 40 percent of the world's population and economy will hit the polls to elect national leaders.

These political milestones can send ripples through the stock markets, shaping investor sentiment, economic policies and market direction. With a properly designed and executed plan, this should not impact you.

Market timing vs. time in and out of the market

We get calls from people asking if they should move out of investments and markets before an election. The simple answer is no — if you have a broadly diversified portfolio. Moving in and out of the market is "market timing," and this has been shown to hurt investors in the long run.

However, "time in and out of the market" is an important strategy to follow. Investors who pull out of the stock market during a downturn typically lose money. Investing is a long-term venture, so the wisest option is always to stay the course.

For example, consider the hypothetical scenario of investing \$10,000 in the S&P 500 index over a 20-year period, from January 1, 1999, to December 31, 2018. According to data from J. P. Morgan, if you had remained fully invested throughout the entire period, your investment would have grown to approximately \$48,000. However, if you missed the 10 best days (out of 20 years), your ending balance would have been cut in half.

Our investment process uses current dividends and income to support current cash needs, along with holding cash for any anticipated expenses and emergencies. By doing so, the short-term fluctuations of a portfolio don't matter. We allocate in broadly diversified asset classes and take a proactive approach to monitoring and rebalancing your portfolio.

The reaction of stock markets to elections is a nuanced interplay of anticipation, uncertainty and interpretation. While the overarching sentiment often hinges on the perceived impact of election outcomes on economic policies and regulatory environments, the market response can vary widely based on factors such as political stability, policy continuity and the broader global economic landscape.

Examining historical data unveils intriguing patterns regarding the relationship between elections and stock markets. While it's tempting to draw broad conclusions, each election cycle is unique, shaped by a myriad of factors, including prevailing economic conditions, geopolitical tensions and public perception. As always, past performance does not indicate future results. Moreover, as mentioned, our investment process, and our clients' success, is not dependent on market behavior.

3 Ways in which elections impact the stock market

The following are three types of dynamics that impact the stock market before, during and after an election.

Pre-election Jitters According to Forbes, the year leading up to an election typically shows lower returns as investors cope with uncertainty. However, in the 12 months after an election, the market's performance tends to be stronger than usual, regardless of which party is in office.

Election day swings Election day frequently witnesses sharp market movements, reflecting the immediate reaction to election results and the market's assessment of the incoming leadership's economic agenda. On election day, the S&P 500 often witnesses significant movements in response to the election results.

From 1970 to 2022, the S&P 500 moved an average of 0.32% on the days when elections were held, usually in the first week of November, according to Dow Jones Market Data. Sixty percent of the time, the index was up. That might not seem like much, but the S&P 500's average daily change for all trading days between 1970 and 2022 was just 0.03%. That means stocks are 10 times more volatile on election days than nonelection days. (MSN.com)

Post-election resilience or turbulence

Once the dust settles, markets tend to exhibit either relief rallies or prolonged volatility, depending on the perceived alignment between the new government's policies and market expectations. Smooth transitions and policy continuity typically reassure investors, fostering market stability and confidence.

Data show that if a new party is elected to the presidency, the stock market's returns average 5 percent. When the same president is re-elected or the party retains the presidency, returns are slightly higher, averaging 6.5 percent.

Markets can assimilate bad news, but they do not like uncertainty. Once the outcome of an election is known, markets tend to stabilize. Another reason not to try to time the market!

We expect continued and increased volatility in 2024 as elections approach worldwide. We believe this can provide an opportunity for savvy investors.

Navigating the Storm: Investment Strategies

In the face of election-induced, or any other, market volatility, prudent investors adopt strategies to mitigate risks and capitalize on opportunities. Here are three strategies that can help you mitigate any shifts:

ONE Keep cash on hand: Have enough cash for short-term needs.

TWO Diversify: Maintain a diversified portfolio across asset classes.

THREE Maintain a long-term perspective: Focus on long-term investment goals and objectives, and ignore short term volatility.

FOUR Work with a team of advisors who can provide both expert guidance and perspective to help address your concerns and questions: Vanguard, one of the world's largest investment management companies, conducted a groundbreaking study titled "Advisor's Alpha." The study aimed to quantify the value that financial advisors bring to their clients, beyond just investment management.

Vanguard found that, on average, financial advisors can add about 3 percent in net returns for their clients annually through various means such as behavioral coaching, asset allocation, cost-effective investment selection and tax-efficiency strategies.

In the ever-changing landscape of investing, the temptation to time the market will always be present. However, history and statistical evidence consistently demonstrate that market timing is a flawed strategy that can erode long-term investment returns. Instead, you are better served by embracing patience, discipline and a steadfast commitment to your long-term financial objectives. This strategy is the foundation of our proprietary Personal Vision Planning® process.

In the United States, we will no doubt hear that this is the most important election in history, and the media will focus on negative, dramatic and often frightening rhetoric. Markets can handle bad news, but they do not like uncertainty. As a result, we expect continued volatility and believe this will present both a risk and an opportunity.

Our firm has navigated elections and uncertainty for more than 34 years, and our team has more than 300 years of combined experience.

The team at Carver Financial Services is available to discuss your personal goals and address any questions or concerns, without cost or obligation.



Understand how to benefit from this tax-saving tool

Tax planning with

qualified charitable

Giving with greater benefits

Are you 70 ½ or older and do you have an IRA? Do you have charitable intentions for your current or future required distributions? Consider the use of a qualified charitable distribution (QCD).

With QCDs, an IRA owner or beneficiary over age 70 1/2 can donate up to \$105,000 directly from an IRA to a charity without getting taxed on the distribution. A QCD can be used to satisfy part or all of your required minimum distribution (RMD) up to the QCD limit of \$105,000.

Donating IRA funds directly to qualified charities allows the IRA owner or beneficiary to avoid taking possession of the funds and the tax bill that comes with it. Another benefit of the QCD is potentially reducing taxation of other sources of income, such as Social Security and the Medicare net investment income tax, while also potentially reducing Medicare Part B and D premiums.

Important factors



- A QCD can be used to meet your required minimum distribution.
- Your \$100,000 distribution limit can include amounts in excess of the RMD payment; however, the total annual amount cannot exceed \$105,000 per person.
- If an RMD payment has already been made for the year, it's considered an irrevocable taxable distribution that can't be reclassified or reapplied as a QCD.
- A QCD is available to both IRA account owners and IRA beneficiaries, provided they are at least age 70 1/2.
- With QCDs, the variety of eligible charitable entities is limited to primarily public charities.
- A QCD is not available from a simplified employee pension (SEP) or SIMPLE IRA – accounts still receiving ongoing employer contributions.
- While a QCD can be done from a Roth IRA, this generally isn't advisable given that there is no RMD requirement from Roth IRAs. Furthermore, qualified distributions from Roth accounts are tax-free so there is no tax benefit to making a QCD.
- Normally, if you have made after-tax contributions to one or more IRAs, the pro-rata rule applies (meaning part of the distribution is taxable and part nontaxable). With a QCD, your taxable contributions are distributed first. The QCD avoids the pro-rata rule.

How it works

The QCD must be paid directly to the charity, which must be a qualified 501(c)(3) institution eligible to receive tax-deductible contributions. A QCD cannot be made to a private foundation, donor advised fund or supporting organization (as described in IRC 509(a)(3)). However, SECURE 2.0 Act of 2022 allows a QCD to be directed to a split interest entity such as a charitable gift annuity or charitable remainder trust provided several conditions are met (not discussed here).

The charitable entity, as the recipient of the QCD, must receive the donation by December 31 in order to ensure tax reporting for the proper year.

Comparing the benefits of QCD and non-QCD strategies

Aside from the philanthropic benefits, another benefit of charitable giving is the ability to deduct the contribution and reduce your taxable income. However, in order to deduct the contribution, a taxpayer must itemize deductions on their tax return, rather than use the standard deduction. If all itemized deductions (including the charitable gift) don't exceed the standard deduction, there is little tax benefit to making a gift. Furthermore, while a gift of cash is fully deductible, it can only be applied up to 60% of a taxpayer's adjusted gross income for the year. Any portion of the gift that cannot be applied in the current tax year can be carried forward five years to offset future income.

With a QCD, an IRA distribution that would normally be taxed at ordinary rates is directed to the charity without any associated tax liability to the IRA owner. One advantage of a QCD is that you don't have to itemize deductions on your tax return for it to be excluded from income; however, you could still do a QCD and itemize deductions for further tax savings. An additional benefit of a QCD is that you don't have to be concerned about AGI constraints – the full amount up to \$100,000

is excluded from income. A QCD can also potentially reduce other areas of taxation, such as the amount of your Social Security benefit that is taxed, medical net investment income tax, and Medicare premium surcharges.

How to file taxes with a QCD

Your 1099-R form will show the distributed amount for the calendar year when your withdrawal is made with no code indicating a QCD. Therefore, when filing:

- List the QCD amount on the 1040 tax form on the line designated for IRA distributions.
- On the line for the taxable amount, enter zero if the full amount was a qualified charitable distribution.
- Enter "QCD" next to this line. See the Form 1040 instructions for additional information.

We recommend seeking guidance from your tax professional.

QCD and the secure act - special consideration

The SECURE Act, passed in late 2019, repealed age restrictions on deductible IRA contributions for individuals over age 70 1/2. With the removal of the age cap on IRA contributions, an individual over 70 1/2 who was required to take an RMD could now make a tax deductible IRA contribution (if eligible) in addition to a QCD to satisfy the year's RMD. To prevent this "double dipping," legislators included a provision in the SECURE Act that requires individuals who make both post-70.5 deductible IRA contributions and QCDs to include in their taxable income the amount of the QCD up to the total value of the deductible contribution.

Next steps









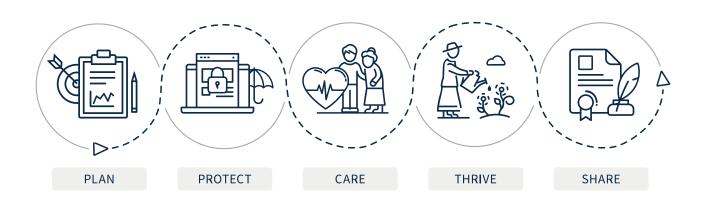


Since each individual's situation is unique, it's important to seek guidance from your financial advisor and tax professional to explore if this tax-planning tool can maximize your tax savings. Begin the process by meeting with your financial advisor, who will take a comprehensive look at your situation in the context of your overall financial plan.



Resources for a long and lively retirement

There's a lot to consider about how you will live in your retirement years – from choosing the right Medicare plan to the possibility of a healthcare episode to finding a ride to the grocery store. Carver Financial Services has collaborated with the below services to help navigate this phase of life.



PLAN

The future you envision starts with making a plan today. Our longevity resources are designed to help you unlock new levels of financial confidence through integrated goal planning with your advisor. Learn how to lead thoughtful conversations about wealth and health with your family and build a comprehensive plan that puts you and your loved ones at the center of every decision.

GOAL PLANNING & MONITORING

This sophisticated wealth planning tool shows your full financial picture. It takes into account your specific goals, investment strategy, risk tolerance, spending and saving rates and tells you the probability of achieving your goals*.

PROTECT

Longevity planning isn't just about investment management. It's also about protecting yourself and your loved ones, so you can make the most of what the future holds. Explore the services we offer to help preserve your hard-earned savings, your identity and even your health.

EVERSAFE

EverSafe seeks to shield you and your loved ones from financial fraud through a proprietary algorithm that monitors accounts for unusual activity. Alerts are sent to you and anyone you designate as a trusted advocate. You can also protect loved ones by serving as their trusted advocate. And if any issues are detected, EverSafe helps you manage the resolution process and create a recovery plan.

CLEARMATCH

Make the most of health insurance with ClearMatch, connecting you to unbiased agents to help you compare your Medicare or individual health insurance options and find the most cost-effective plan – all while ensuring appropriate coverage for your preferred providers, doctors and medications.

CARE

As longevity planning specialists, we understand the costs and commitment that come with caregiving. Whether you're seeking care support, serving as a caregiver or partnering with loved ones for family care management, our resources help you navigate every aspect of health and wellness.

BROADSPIRE CARE MANAGEMENT

Plan for the greatest financial factors in retirement – housing and healthcare – with Broadspire Care Management. When you're ready, one of their dedicated care experts can visit your home to assess, recommend and facilitate strategies for aging in place as well as help you address additional care needs, from minor home modifications to finding the best memory care facility.

PINNACLECARE

A concierge health service, Pinnacle Care maintains relationships with top-ranked medical centers across the country and works with you to source the best treatment options, schedule appointments, seek second opinions from trusted specialists and more.

THRIVE

Retirement doesn't mean closing the chapter on your life's purpose. Instead, it's an opportunity to redefine it. This might include an encore career or volunteering for causes near and dear to you. If you're not sure what makes your heart soar, ask yourself: What activities do I enjoy and how do I stay connected with my community? What are my personal goals? When do I feel most fulfilled?

Your advisor can help guide you through each facet of your life, including your post-retirement years, and connect you with resources that prioritize your well-being and happiness.

SHARE

A legacy is so much more than what you'll one day leave behind. It's about passing on cherished memories, sharing your stories and helping instill your values in future generations. It's about creating a gift that extends far beyond your wealth.

EVERPLANS

A meaningful legacy includes organizing and sharing critical information with your loved ones – and that's where Everplans can help. Through its step-by-step process, Everplans enables you to organize important documents – from your will and end-of-life wishes to your favorite family recipes – in a secure online database, which can be shared with trusted family and friends whenever you decide.

RAYMOND JAME IS HERE FOR YOU AS YOU PLAN AND LIVE THROUGH RETIREMENT.

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- * The 2023 Weatherhead 100 awards recognize companies headquartered in Northeast Ohio on net sales growth over the most recent 5 year period. To be considered companies must be for-profit, not a franchise or subsidiary of another company, and have net sales between \$100k and \$1M for 2023. Out of 165 nominations received, 89 companies were recognized. This ranking is based upon the period from 01/01/2018 to 09/01/2023 and was released on 09/26/2023. This ranking is not based in any way on the individual's abilities in regards to providing investment advice or management.

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